



# ENTERPRISE ACADEMY

**HELPING SKILLNET BUSINESS NETWORKS NAVIGATE  
THE UNIVERSITY-ENTERPRISE ECOSYSTEM**



**ACADAMH  
FIONTRAÍOCHTA  
ENTERPRISE  
ACADEMY**



**Aoife O'Sullivan**

Skillnet Ireland



**Dr. Claire Mc Bride**

TU Dublin Enterprise Academy



**Dr. Dee Duffy**

TU Dublin Enterprise Academy





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01

## Ireland's largest Technological University



**STATE OF ART  
CAMPUSES**



**30,000+  
STUDENTS**



**8,000+  
PART-TIME  
STUDENTS**



**1,000+  
ACADEMIC  
COLLABORATIONS**



**800+  
INDUSTRY  
PARTNERSHIPS**

**#WeAreTUDublin**



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ACADEMY**

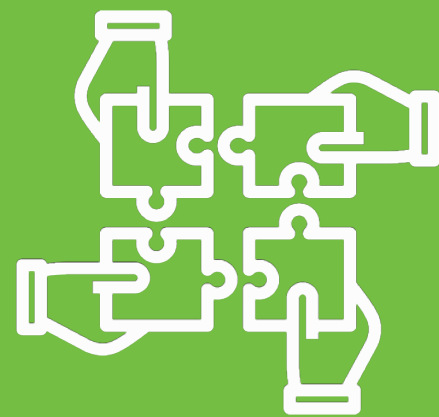




# ENTERPRISE ACADEMY

## Brokering University Enterprise partnerships

01.



### CO-DESIGN

Co-design of organisation, industry or function-specific learning solutions

02.



### COLLABORATION

Recognising and accrediting existing industry programmes through collaborative provision

03.



### ENTERPRISE FACULTY

Bridging on-campus learners with enterprise faculty for live challenges and guest lectures



# WHAT WE CAN OFFER

**AGILITY**

**CO-  
DESIGN**

**DEEP  
SECTORAL  
KNOWLEDGE**

**APPLIED  
LEARNING**

**AUTHENTIC  
ASSESSMENT**

**RESEARCH-  
INFORMED**



# University-Enterprise Ecosystems



## TU Dublin Ecosystem

05 Faculties

24 Schools/ 3 Campuses



## Enterprise Partners



## Business Support Agencies



# What do we do?

We listen to and broker the talent development needs of our industry partners.





**82%– 87%**

# **TU Dublin Graduates are in employment after 9 months**

Higher Education Authority Graduate Outcomes Survey,

Nov. 2023



02

# COLLABORATIONS



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# TU Dublin & BioPharmaChem Skillnet



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# CONTEXT



**WHO**

**BioPharma  
Skillnet**



**WHAT**

**Immersive Virtual  
Reality Training**



**WHY**

**Augment  
and improve  
current training**



**WHEN**

**Collaboration  
Started in 2019**



**WHERE**

**On-demand, online  
virtual learning**





## Problem to solve

TU Dublin & Skillnet Steering Group co-designed solution to simulate on-the-job, tacit, experiential learning



# Partnership wins



Agile turnaround  
(6 months) with  
ongoing  
customer service  
& product  
development



Actively listening  
& responding to  
specific sector  
skill gap



Unaccredited  
training  
programme  
(augment over  
replace) –  
co-design for  
specific learning  
need



Leveraging  
cutting-edge  
technology to  
enhance learner  
experience





# TU Dublin & Design, Print & Packaging Skillnet



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# CONTEXT



**WHO**

Design, Print & Packaging Skillnet



**WHAT**

Masters in Professional Practice (11 months)



**WHY**

Develop management skills for designers



**WHEN**

Collaboration started in 2008



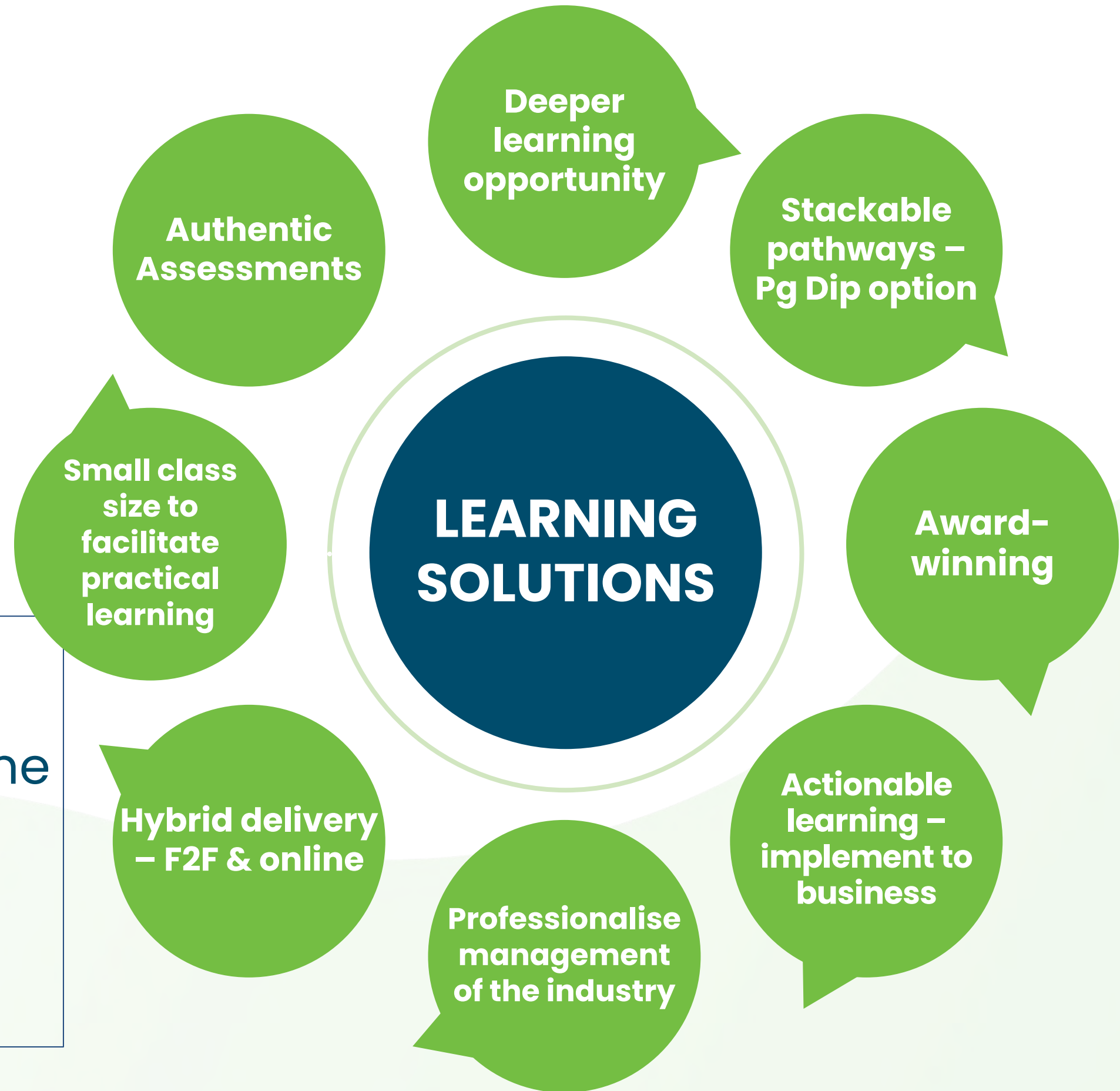
**WHERE**

Weekly, online (1-day)  
Monthly, in-person (1-day)



## Problem to solve

TU Dublin and Design Print Packaging Skillnet co-design a flexible Masters level programme to develop and professionalise management skills within the design & print industry.



# Partnership wins

Design,  
Print &  
Packaging  
Skillnet,



First accredited  
Masters offering  
by Design, Print &  
Packaging  
Skillnet



Professionalise  
the management  
of the print &  
design industry



Built a network  
of like-minded  
individuals in a  
niche sector –  
craft & commerce





# TESTIMONIAL



***"A game-changer. Everything I learned during the Masters course has informed how I run my business and relate to clients. The qualification has opened doors to new business for me. A sound investment."***

**Michael Fitzpatrick MA**





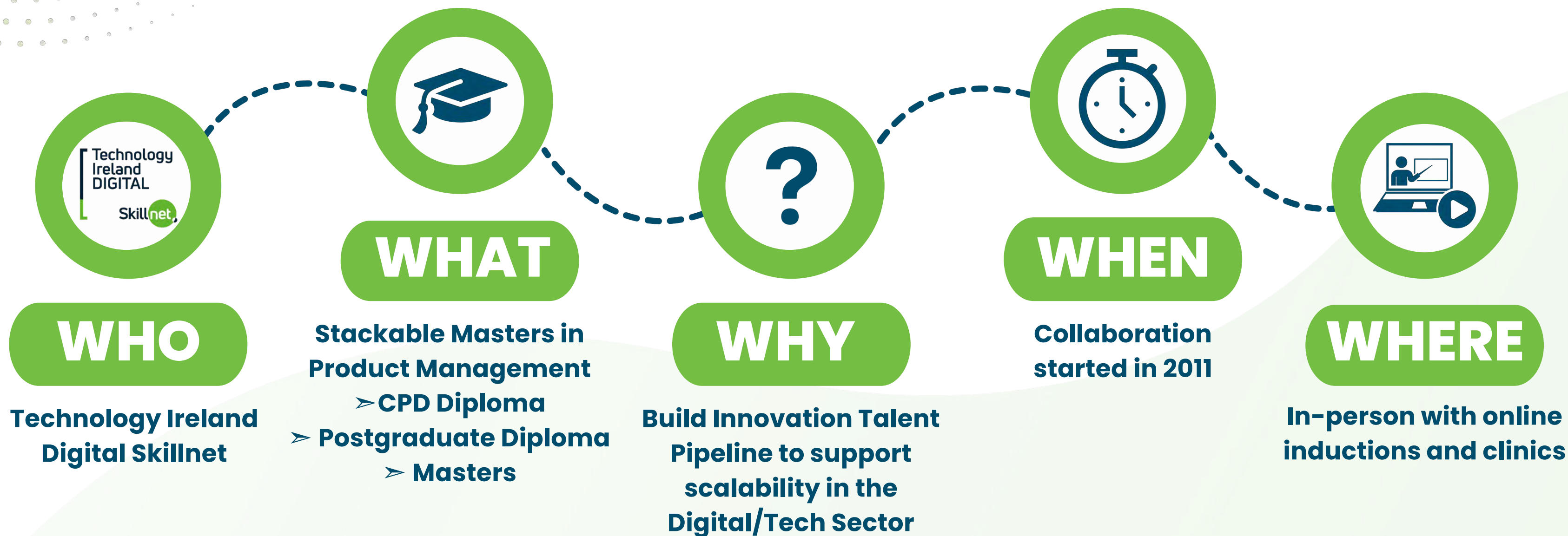
# TU Dublin & Technology Ireland Digital Skillnet



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# CONTEXT

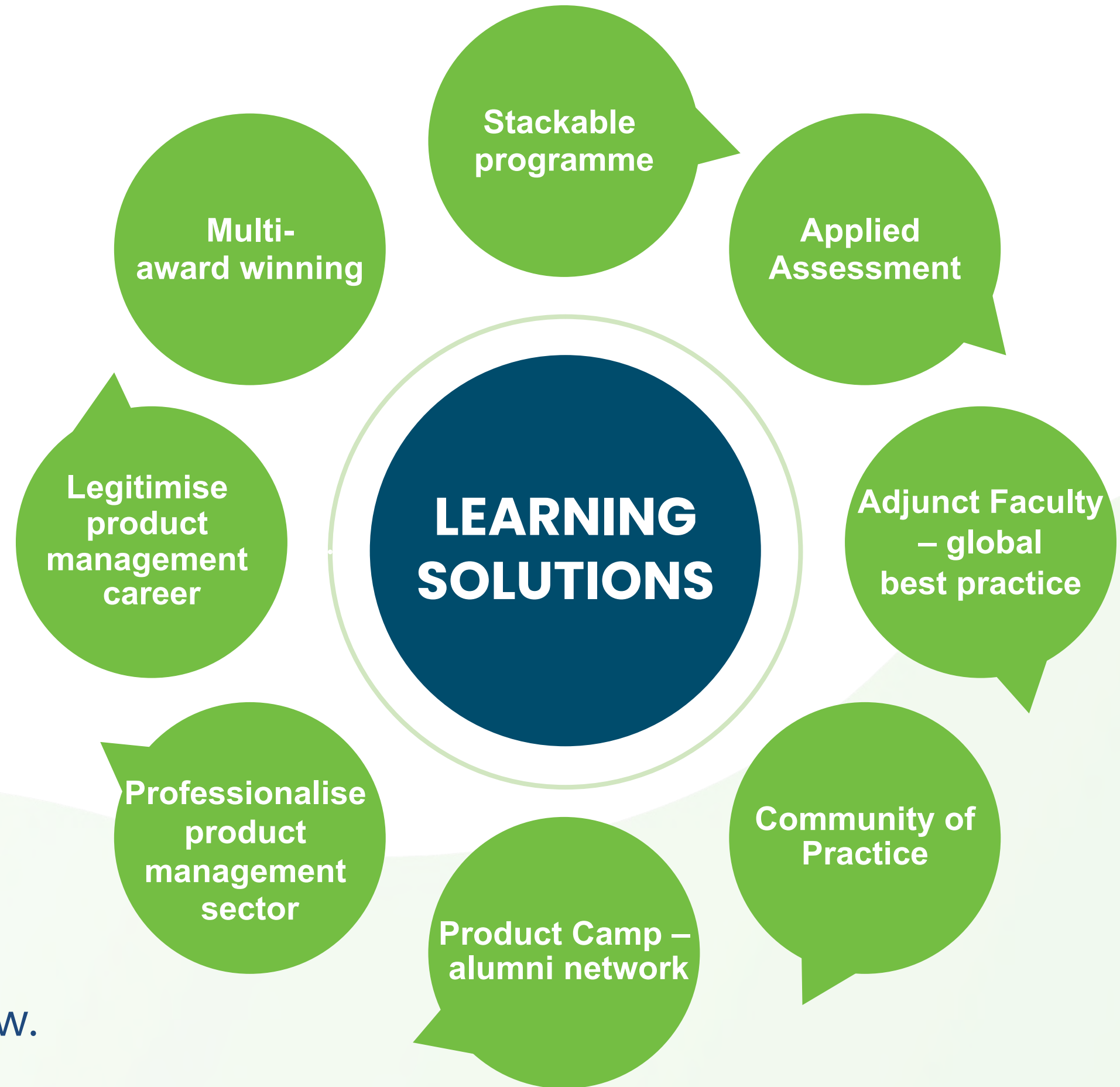




## Problem to solve

TU Dublin and Technology Ireland Digital Skillnet co-designed a suite of stackable pathways to professionalise the Product Management function, build a community of practice, and enable a skilled talent pipeline.

Tender to launch in 3-month window.



# Partnership wins

Technology  
Ireland  
DIGITAL

Skillnet



400+ qualified  
Product Managers



Supporting  
digital/technology  
industry achieve  
their goal –  
talent pipeline to  
underpin  
scalability



Cadre of  
accredited  
professionals



# TESTIMONIAL



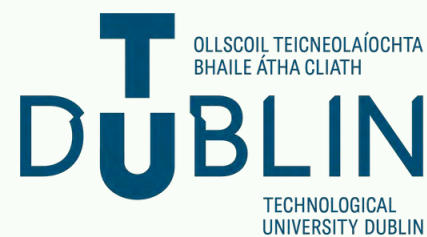
*"The application of programme learning to live challenges in the workplace delivered immediate benefits for me and my employer. Among the many concepts that I was introduced to, business modelling and portfolio mapping were applied with great results."*

**Mark Hill, Vice President of Product Management and Design, Kitman Labs**





Technology  
Ireland  
DIGITAL



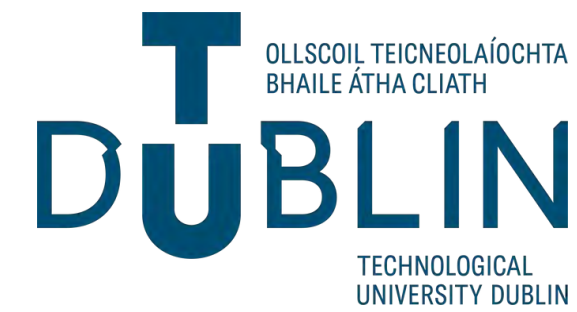
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# Testimonial



**Máire Hunt**  
National Director  
**Technology Ireland**  
**Digital Skillnet**





# TU Dublin & Technology Ireland ICT Skillnet



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# CONTEXT



## WHO

Technology Ireland  
ICT Skillnet



## WHAT

Stackable Masters in  
Leadership, Innovation &  
Technology  
➢ Postgraduate  
Certificate  
➢ Masters



## WHY

Build ICT industry  
leadership capacity  
through focus on 3  
knowledge domains:  
➢ Leadership  
➢ Innovation  
➢ Technology Strategy



## WHEN

Collaboration  
with network  
started in 2006



## WHERE

Online with additional  
in-person workshops  
and project advisory  
support





## Problem to solve

TU Dublin & Technology Ireland  
ICT Skillnet co-designed to build  
on technical acumen and develop  
leaders with capacity to deliver  
innovation in technology context.



# Partnership wins



Development of almost 400 ICT industry leaders supported



Supporting ICT industry develop leadership talent pipeline



High level of retention and leadership progression for programme graduates



# TESTIMONIAL



*"I am already seeing a difference in my day to day work based on the learnings from just the first two modules. Being able to apply thought leadership and methodologies at this early stage is hugely rewarding."*

**Course participant, MSc in Leadership,  
Innovation & Technology**





Technology  
Ireland  
ICT

Skillnet,

**T**  
**DUBLIN**  
OLLSCOIL TEICNEOLAÍOCHTA  
BHAILE ÁTHA CLIATH  
TECHNOLOGICAL  
UNIVERSITY DUBLIN

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ENTERPRISE  
ACADEMY

# Testimonial

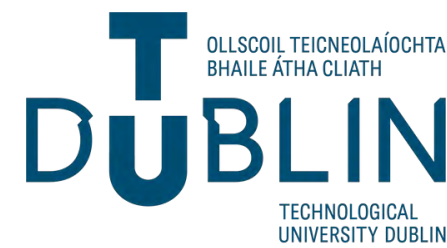


**Aideen Edwards**

Programme Lead  
**Technology Ireland  
ICT Skillnet**



Cultural &  
Creative  
Industries



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## Network Partner Voice

Navigating the  
University-Enterprise  
relationship

**Gareth Lee**  
Network Manager  
**Cultural and Creative  
Industries Skillnet**



03

# Learner Discussion Q&A



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## LEARNER'S PANEL DISCUSSION

'What is the Value-Add of University-Enterprise Engagement for Working Learners and their Organisations?'



**Reg Bennett**

LGC Clinical Diagnostics



**Martina Campbell**

WorkHuman



**Stuart McNamara**

Portmagee Whiskey



**Colin Yelverton**

Musgrave



04

# Q&A



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ACADEMY





# Thank you



**If you have  
skills needs**



**We have accredited  
learning solutions**



**Let's stay  
connected**



**Dr. Dee Duffy**

**Senior Engagement Manager**  
TU Dublin Enterprise Academy



deirdre.duffy@tudublin.ie



linkedin.com/in/drdeeduffy



**Dr. Claire Mc Bride**

**Head of the Enterprise Academy**  
TU Dublin Enterprise Academy



claire.mcbride@tudublin.ie



linkedin.com/in/clairecmcbride

**Visit:** [www.tudublin.ie/enterprise-academy](http://www.tudublin.ie/enterprise-academy)



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