MSc Logistics & Supply Chain Management

Your Careers Advisers Christiane Brennan / Georgina Higgins

T+353 1 220 7173 E businesscareers@tudublin.ie



Skills developed in college

You've developed a range of skills through your education, work experience and personal interests and achievements.

Understanding what skills you have to offer and like to use can help you understand what you want in a career, as well as providing key information for job or further study applications.

In terms of securing a job, academic qualifications alone will not guarantee success. Evidence-based skills sections on your CV can demonstrate the broad range of qualities you have to offer employers.

Opposite are some of the main skills you may have developed while in college:

- Communication skills, both verbal and written Expressing ideas effectively and conveying information appropriately and accurately. Influencing others by expressing self effectively in a group and in one to one situations. Showing a range of verbal and nonverbal signals that the information being received is understood.
- Teamwork/working with others
 Working effectively and confidently within a group to achieve a common goal or task. Including understanding your role within the team, and listening and supporting other team members.
- Advanced analytical skills to optimize logistics, forecast demand, and enhance supply chain efficiency through data-driven insights and decision-making
- Problem-solving ability Identifying, prioritising and solving problems, individually or in groups; possessing the ability to ask the right questions, sort out the many facets of a problem, and contribute ideas as well as answers regarding the problem.
- Time-management skills/ability to meet deadlines

 Managing several tasks at once; being able to set priorities and to allocate time efficiently in order to meet deadlines.
- Planning and organising
 Establishing a course of action for self and/or others to accomplish a specific goal. Planning proper assignments of personnel and appropriate allocation of resources.
- Leadership skills
 Motivating and taking responsibility to lead other people, in order to achieve set goals and objectives.
- Initiative & self-management Identifying opportunities and being proactive in putting forward ideas and potential solutions. Self-disciplined and self-motivated, in the pursuit of studies and professional practice.
- Ability to make quick decisions/work under pressure
 Making decisions and taking action. Maintaining performance under pressure and/or opposition.

You may also have developed a wide range of technical/specific course related skills

Types of employers/industry sectors

Some of the main types of employers/industry sectors in which Supply Chain Management graduates work include:

- Aerospace
- Armed forces
- Breweries, supermarkets, clothing and food manufacturers
- Car fleet operators and courier services
- Central and local government
- Charities
- Coal, oil, steel, gas and electricity companies
- Construction and building companies
- Consultancies
- Education and Non-profits
- Forestry and Agriculture
- Freight forwarders
- Freight transport companies road, rail, air, sea and inland waterways
- Health Service
- Major retailers including online
- Manufacturers
- Passenger transport companies road, rail, air and sea
- Pharmaceutical and Healthcare
- Public utilities such as water, gas and electricity companies
- Renewable energy providers
- Seaports, airports and The Post Office
- Telecommunication companies
- Travel and tourist companies
- · Warehousing and distribution firms
- Waste management and recycling
- Wholesalers

For sector information see:

www.gradireland.com www.careersportal.ie www.prospects.ac.uk

www.targetjobs.co.uk

Career options with your course

Some of main occupations and job profiles secured by Supply Chain Management graduates include:

- · Supply Chain Manager
- SC Planner
- Procurement Manager
- · Global Supply Chain Specialist
- Operations Manager
- Air traffic controller

- Business Analyst
- Buyer
- Category Planner
- Commercial Planning Manager
- Consultant
- Contracts Manager
- Depot Manager
- Distribution Manager
- Event Manager
- Freight Forwarder
- Freight Manager
- Industrial Buyer
- Demand Planner
- Inventory Control
- Forecasting Specialist
- Supply Chain Account Manager
- Logistics Controller
- · Logistics Analyst
- Materials Manager
- Logistics Operation Control
- Marketing Executive
- Materials Controller
- Operations Researcher
- Port Manager
- Procurement Manager
- Production Manager
- Production Planner
- Purchasing Manager
- Production Workflow Co-ordinator
- Rail Operations Manager
- Retail Buyer
- Retail Manager
- Retail Support Manager
- Sales Promotion
- Scheduling Manager
- Stock Controller
- Transport Controller
- Transport manager
- Transport planner
- Warehouse Manager
- Warehouse Supervisor
- Wholesale ManagerSupply Chain Associate
- Supply Chain Associate
- Supply Chain Logistics Consultant
- Transport & Supply Chain Analyst
- EMEA CG Supply Chain Analyst
- Associate Buyer

For occupational information see:

www.gradireland.com www.careersportal.ie www.prospects.ac.uk

www.targetjobs.co.uk

Employers who have recruited in your area

Companies who have recruited Supply Chain Management graduates:

- 3M
- Abbott
- Active Pharma
- Apple
- · Aspen Pharma Ireland
- B. Braun Medical
- Boston Scientific
- Danone Nutricia
- Dell
- Deloitte
- DHL
- Diageo
- Edward Dillon
- EMC
- EyeOn
- Fónua
- · Fujitsu Ireland
- Genzyme
- GlaxoSmithkline
- Glanbia
- Intel
- Lilly
- Owens & Minor
- Uniphar
- Volkswagen

Job Hunting

It is important that you access both the advertised and hidden jobs market and use any and every means available to you to job hunt effectively.

Advertised Jobs

Most University and IT Careers Services have jobs listings on their websites:

www.tudublin.ie/jobscene

Graduate programmes and immediate vacancies

GRADUATE RECRUITMENT WEBSITES

•	GradIreland (Ire):	www.gradireland.com
•	Glassdoor (Ire):	www.glassdoor.ie
•	Gradcracker (UK):	www.gradcracker.com
•	Prospects (UK):	www.prospects.ac.uk
	TargetJobs (UK):	www.targetjobs.co.uk

ONLINE SEARCH ENGINES / AGENCIES

- Recruitment Agencies www.irishjobs.ie/agencies complete list of agencies
- On-line recruitment search engines e.g. www.indeed.ie; www. irishjobs.ie; www.jobs.ie; www.recruitireland.com; www.monster.ie; www.careerjet.ie; www.simplyhired.ie; www.jobsireland.ie;

OTHER ENGINEERING JOB-HUNTING WEBSITES

•	LinkedIn Groups:	www.linkedin.com	
•	Supply Chain Managemer	nt www.supplychainmanagement.ie	
٠	Careers in Logistics:	www.careersinlogistics.co.uk	
٠	MVP Supply Chain Recruit	ment: www.mvp-search.com	
•	CILT (UK)	www.ciltuk.org.uk/Careers/Jobs.aspx	
•	Langley (Supply Chain)	www.langleysearch.com/	
•	Sigmar Recruitment:	www.sigmarrecruitment.com	
•	CPL	www.cpl.ie/supply-chain-jobs	
	Transport Planning:	www.transportationopportunities.org.uk	

PUBLIC SECTOR JOBS

• Public Service - www.publicjobs.ie, www.localgovernmentjobs.ie

EVENTS/PUBLICATION ETC.

- Careers fairs GradIreland Fair Autumn, STEM (Feb), Summer Fair, plus many others
- Organisation websites trainee programmes, vacancies, summer internships
- Specialist Magazines & Publications e.g. Engineers Journal (Engineers Ireland)
- Notice boards/Student email account/Lecturers
- Company Presentations (On or Off-Campus)
- Local and national press http://www.mondotimes.com/1/world/ie

SUMMER WORK / PART-TIME JOBS

- Be proactive use company directories and your network and contact employers directly
- Some useful websites: www.dit.ie/jobscene; www.gradireland.com; www.ditsu.ie/welfare/employment/positions-available/; www.jobs.ie; www.spunout.ie; www.campus.ie; HiUp App; www.parttimejobs.ie

VOLUNTARY SECTOR / CHARITIES

- Volunteering/NGOs www.dit.ie/careers/studentsgraduates/ thinkingaboutvolunteering/
- DIT Student Volunteering www.studentvolunteer.ie/dit
- Engineers Without Borders www.ewb-ireland.org/
- Community/NGO Links www.activelink.ie, www.volunteering.ie, www.dochas.ie, www.comhlamh.org , http://www.wheel.ie/directory (directory of voluntary and community organisations - need to register (directory of voluntary and community organisations - need to register)

Unadvertised Vacancies

NETWORKING

- Use help from anyone in your Network friends, family, classmates, lecturers, neighbours, colleagues, friends from clubs & societies, teammates, work-mates
- LinkedIn is a vital resource for networking!!!!
- See LinkedIn resources at http://www.dit.ie/careers/studentsgraduates/ resources/
- Informational Interviewing identify and speak to relevant people in industry
- Work Experience/Job Shadow gain onsite experience through formal roles or observation
- Attend events, conferences, short courses, trade shows, Engineers Ireland events
- Get in touch with past guest speakers connect on LinkedIn!
- Use First/Graduate Destination Reports to ID where past grads have gone
- Join Professional Bodies
- Join Alumni Association/Linked-in DIT Alumni group Use Alumni function on LinkedIn
- Find a mentor i.e. someone who can advise and guide you from a career perspective
- Use contacts gained from Thesis/College work actively build these contacts
- · Keep a job hunting record

CONTACT COMPANIES DIRECTLY

- Speculative applications + cold calling.
- Contact organisation with ideas (ways to reduce costs, make them more money, speed up R+D, Your Unique Selling Point)
- Utilise directories (Also see 'Useful Links' section below) www. kompass.com, www.idalreland.com, professional bodies e.g. Engineers Ireland, www.goldenpages.ie

ENTREPRENEURSHIP

- Freelancing/Work experience/Self-employment/Start-Up
- http://www.dit.ie/careers/studentsgraduates/ interestedinselfemployment/
- TU Dublin Hothouse www.dit.ie/hothouse/
- · Local Enterprise Office www.localenterprise.ie
- The Digital Hub www.thedigitalhub.com

Start Ups:

- Start-up companies www.startupdublin.com, dublinstartupjobs.com
- FDI and indigenous www.makeitinireland.com, www. itshappeninghere.ie
- https://angel.co/ start up jobs worldwide

Track companies

- Scholarships/Competitions/Blogs / Guest lecturer
- Check out Labour Market trends, www.careersportal.ie, IDA, IBEC (Retail/Financial Services), www.tudublin.ie/careers (labour market news)
- Search newspaper business pages on-line to get success stories on businesses as they are growing – TU Dublin Careers website (labour market news)
- Check out industry award recipients,

Other proactive ideas

- Enter competitions / scholarships
- Get Work Experience / internship
- Social networking sites (facebook, twitter, LinkedIn, Facebook, Blog, Discussion Groups)
- Linked-In (set up a profile, link to others, search for companies employees who have
- Linked-in profiles, advertised jobs)
- Follow & target companies on facebook, linked-in, twitter

For more information on how to go about finding a job and job-hunting sites, <u>See www.tudublin.ie/careers</u>

Interviews

For more information on how to perform in interviews, <u>See www.tudublin.ie/careers</u>

CVs/Cover letters and applications

For information on how to put together a great CV/Cover Letter or Application, <u>See www.tudublin.ie/careers</u>

Useful links (e.g. Company Databases, Professional Bodies, LinkedIn Groups)

This list contains links to some of the most useful websites for your course including professional bodies and associations, employer directories, information sources and LinkedIn groups.

General websites — useful links

National I	Institute for	Transport	& Logistics	www.nitl.ie
ivational i	ilistitute ioi	Hallsbull	& LOUISTICS	www.iiid.ie

- Chartered Institute of Logistics & Transport Ireland www.cilt.ie
- <u>Irish International Freight Association (member directory)www.iifa.ie</u>
- Supply Chain Management Institute www.ipics.ie
- Supply Chain Ireland www.supplychain.ie
- Green Supply Chain Network www.greenscn.com
- Irish Institute of Purchasing & Materials Management www.iipmm.ie
- Freight Transport Association Ireland www.ftai.ie
- Freight Transport Association www.fta.co.uk
- Chartered Inst. of Logistics & Transport (UK) (incl. careers pages) www.ciltuk.org.uk
- International Federation of Freight Forwarders Associations www.fiata.com
- Logistics News www.logisticsnews.com/
 Dublin Airport Authority www.daa.ie
 Airline Industry www.iata.org
- Airline Industry www.iata.org
 Royal Aeronautical Society www.aerosociety.com
- Rail Delivery Group www.raildeliverygroup.com
- Railway Industry Association (UK) www.riagb.org.uk/recruitment/
- Institute of the Motor Industry www.theimi.org.uk
- Irish Maritime Development Office www.imdo.ie
- British Ports Association www.britishports.org.uk
 Transport Planning Society www.tps.org.uk
- Irish Medical Device Association www.irishmedtechassoc.ie
- Irish Pharmaceutical Healthcare Association www.ipha.ie
- BioPharmaChem Ireland www.biopharmachemireland.ie

There are many relevant groups on LinkedIn – do a keyword search and request to join those of interest to you. Some examples:

Sample LinkedIn Groups

- TU Dublin 'Graduate Network' (Alumni)
- Leadership in Logistics & Supply Chain (LinkedIn Group)
- FMCG Specialist Recruitment (LinkedIn Group)
- Supply Chain Management Group
- Supply Chain Management Ireland
- Supply Chain Today
- Procurement and Supply Chain Irish professionals
- Logistics Consulting
- SCM Professionals
- Council of Supply Chain Management Professionals
- Chartered Institute of Logistics & Transport Ireland
- Irish Freight & Logistic Community (Logiskills Group)
- Eurotransport
- FTA Ireland
- Motor Industry Ireland
- Automotive Jobs in Ireland (SIMI)

Self Employment

Ever thought of being your own boss? Think you have an innovative product or service idea that could have commercial value? Want to commercialise your research? See www.tudublin.ie/careers

Other Options (e.g. Time out, travel etc.)

Volunteering and working with communities with is a great way to gain valuable real world experience, to develop new skills, to meet new people, to do something worthwhile and to improve your employability. For more details, see www.tudublin.ie/careers.

Further Study

Are you considering further study or training? See www.tudublin.ie/careers for comprehensive information

Conversion courses

Some graduates find that their primary degree did not meet their expectations, either vocationally, academically or personally, and seek change career direction. Conversion courses offer the opportunity to diversify into another chosen career area while meeting the necessary entry requirements for that discipline. However, it should be noted that this is not the case for all disciplines e.g. disciplines such as science and engineering will require an undergraduate degree in that discipline. Search for programmes at https://gradireland.com/further-study.

As with all choices good research and planning are very important. Here are some examples of postgraduate courses pursued by graduates of your discipline:

PhD - TU Dublin

Careers open to all disciplines (Including 'Paths Into...' Series)

Many graduate vacancies don't require specific degree subjects as possession of a degree is taken as evidence of intellectual ability. What is more important to the potential employer is the range of transferable skills and experience you can demonstrate.

Many graduate training programmes take final year students from a wide range of disciplines, register with the Career Development Centre's Jobsence for a full list of programmes. Here is a range of career areas that are potentially open to graduates of all disciplines. It's important to note that some of these options may require further study either on the job or beforehand.

If you are considering diversifying or changing career direction a postgraduate conversion course may be a viable option.

Some examples of career areas open to students of all disciplines:

- Teaching & Education
- Financial Services & Accounting
- Marketing, Advertising and PR
- Retail, Sales and Customer Service
- Banking, insurance and financial services
- Charities and voluntary sector
- Fund management / administration and investment banking
- Human resources, recruitment and training
- Management consulting
- Management, business and administration
- Media and publishing
- Public sector and civil service
- Social, community and youth

For further information see: www.gradireland.com/career-sectors

Labour Market Information

For information on the latest labour market trends see www.tudublin.ie/careers.

Additional Information/Advice

For any query you might have, please do not hesitate to get in touch with us.

Disclaimer: TU Dublin Career Development Centre offers advice in good faith on the basis of the best information available.

The Centre accepts no responsibility for decisions made by individuals based on such advice.